

Appendix A : Burnham House

Burnham House is the business advisory firm established by Brian Barry, who retired in 1999 from PricewaterhouseCoopers, where he had been a partner for twenty-two years, heading that firm's Strategic Management Consulting Service.

His personal client portfolio included many of the country's largest financial institutions, government departments and State-Sponsored Bodies, together with a large number of Irish and multi-national companies in the manufacturing and services sectors.

He has a particularly strong consulting background in public sector pay issues, and acted for several years as advisor on pay, grading and related issues to a number of public sector unions and representative bodies. He has also worked extensively both for the Review Body on Higher Remuneration in the Public Sector and for various State Sponsored Bodies and representative groups making submissions to the Review Body.

In the broader public service arena, he was appointed a member of the panel of specialist consultants which assisted Departments in the creation of a strategic management approach (the Strategic Management Initiative) to business planning and organisation development.

Burnham House specialises in the provision of advisory services to boards and top management in the areas of corporate governance, strategic management, organisation development, and management reward. The firm's clients include Allianz Insurance, Ark Life, the Association of Higher Civil and Public Servants, BUPA Ireland, Canada Life, Compaq Computer, Crotty Design Management, Ebeon, the Hibernian Group, the Kemek Group, Lifetime Assurance, Prudential Europe and the Richmond Group.